

TIPS Dealer Information Sheet

Contract Number: 22010701

Contract Term: The Agreement with TIPS is for approximately five (5) years.

Exp. April 30, 2027

Contract Website: <u>TIPS : Vendors : Frasch</u>

End-User Registration: <u>TIPS: New Member Registration</u>

End-User Discount: 50% off list price

Dealer Discount: Preferred Tier: 65%; Select Tier: 60%; Authorized Tier: 55%

Terms and Conditions: Terms and Conditions - Frasch | Open Office Acoustical Solutions

Shipping Method: Quoted as a separate line item charge. Small items ship

Parcel FedEx ground. Larger items ship LTL carrier.

Freight: FOB Frasch Dock | 1425 Ave R | Grand Prairie, Texas 75050

Installation: To be negotiated between Dealer and End User

Dealer Fees: 2% of registered End-User pricing (Cannot be added to the

End-User PO)

PO Instructions: www.tips-usa.com/howtopurchase.cfm

Contract Contact: Michael Ackelbein | VP Sales | ma@frasch.com | 214.636.1218

Order Processing Contact: orders@frasch.co

Quote Contact: quotes@frasch.co

Payment Terms For Partner

Accounts:

50% Deposit, Net 30 days

Standard Payment Terms: Prepay

Remittance Address: Frasch | 1425 Ave R | Grand Prairie, Texas 75050

Credit Card Portal: CardPointe.com

